

Manitowish Waters Chamber of Commerce

Budget vs. Actuals: 2020-2021 - FY21 P&L

September 2021

	SEP 2021				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue								
4050 Donations	199.00		199.00		\$199.00	\$0.00	\$199.00	0.00%
4053 HSA Donation					\$0.00	\$0.00	\$0.00	0.00%
4053.1 HSA expense	-784.82		-784.82		\$ -784.82	\$0.00	\$ -784.82	0.00%
Total 4053 HSA Donation	-784.82		-784.82		\$ -784.82	\$0.00	\$ -784.82	0.00%
Total 4050 Donations	-585.82		-585.82		\$ -585.82	\$0.00	\$ -585.82	0.00%
4100 Events					\$0.00	\$0.00	\$0.00	0.00%
4110 Bad-Dash					\$0.00	\$0.00	\$0.00	0.00%
4112 Bad Dash Registration		625.00	-625.00		\$0.00	\$625.00	\$ -625.00	0.00%
4113 Bad Dash Beverage Tent		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
4114 Bad Dash Raffle		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
4116 Bad Dash Sponsorship		250.00	-250.00		\$0.00	\$250.00	\$ -250.00	0.00%
Total 4110 Bad-Dash		958.26	-958.26		\$0.00	\$958.26	\$ -958.26	0.00%
4120 Boat Show					\$0.00	\$0.00	\$0.00	0.00%
4123 Sponsorship		125.00	-125.00		\$0.00	\$125.00	\$ -125.00	0.00%
4124 Registration		104.13	-104.13		\$0.00	\$104.13	\$ -104.13	0.00%
Total 4120 Boat Show		229.13	-229.13		\$0.00	\$229.13	\$ -229.13	0.00%
4130 Cran A Rama	165.00		165.00		\$165.00	\$0.00	\$165.00	0.00%
4136 Crafters/Vendors	70.00		70.00		\$70.00	\$0.00	\$70.00	0.00%
Total 4130 Cran A Rama	235.00		235.00		\$235.00	\$0.00	\$235.00	0.00%
4140 July 4th					\$0.00	\$0.00	\$0.00	0.00%
4142 July 4th Game Tent		70.87	-70.87		\$0.00	\$70.87	\$ -70.87	0.00%
4143 July 4th crafters/vendors		166.63	-166.63		\$0.00	\$166.63	\$ -166.63	0.00%
Total 4140 July 4th		237.50	-237.50		\$0.00	\$237.50	\$ -237.50	0.00%
4170 Taste of MW/Sidewalk Sale					\$0.00	\$0.00	\$0.00	0.00%
4171 Taste of MW Beverages		16.63	-16.63		\$0.00	\$16.63	\$ -16.63	0.00%
4172 Taste of MW Restaurant Income		166.63	-166.63		\$0.00	\$166.63	\$ -166.63	0.00%
Total 4170 Taste of MW/Sidewalk Sale		183.26	-183.26		\$0.00	\$183.26	\$ -183.26	0.00%
Total 4100 Events	235.00	1,608.15	-1,373.15	14.61 %	\$235.00	\$1,608.15	\$ -1,373.15	14.61 %
4200 Member Advertising					\$0.00	\$0.00	\$0.00	0.00%
4211 Website Advertising		266.63	-266.63		\$0.00	\$266.63	\$ -266.63	0.00%
4212 Co-Op Advertising		250.00	-250.00		\$0.00	\$250.00	\$ -250.00	0.00%
4214 Taxpayer Mailer		350.00	-350.00		\$0.00	\$350.00	\$ -350.00	0.00%
4215 Visitor Guide Ad Sales		1,833.37	-1,833.37		\$0.00	\$1,833.37	\$ -1,833.37	0.00%
Total 4200 Member Advertising		2,700.00	-2,700.00		\$0.00	\$2,700.00	\$ -2,700.00	0.00%
4300 Membership Dues					\$0.00	\$0.00	\$0.00	0.00%
4310 Non-Profit Member Dues		150.00	-150.00		\$0.00	\$150.00	\$ -150.00	0.00%
4311 Full Member Dues	500.00	2,916.63	-2,416.63	17.14 %	\$500.00	\$2,916.63	\$ -2,416.63	17.14 %
4313 Friend of the Chamber	200.00	208.37	-8.37	95.98 %	\$200.00	\$208.37	\$ -8.37	95.98 %
Total 4300 Membership Dues	700.00	3,275.00	-2,575.00	21.37 %	\$700.00	\$3,275.00	\$ -2,575.00	21.37 %
4510 Room Tax		5,416.63	-5,416.63		\$0.00	\$5,416.63	\$ -5,416.63	0.00%
4700 Chamber Office Sales	239.00		239.00		\$239.00	\$0.00	\$239.00	0.00%
4610 Cran A Rama Cookbook		8.37	-8.37		\$0.00	\$8.37	\$ -8.37	0.00%
4620 T-shirts & Sweatshirt Sales	735.00	666.63	68.37	110.26 %	\$735.00	\$666.63	\$68.37	110.26 %
Total 4700 Chamber Office Sales	974.00	675.00	299.00	144.30 %	\$974.00	\$675.00	\$299.00	144.30 %
4900 Employee Benefits Fund					\$0.00	\$0.00	\$0.00	0.00%
Employee Health Care HSA		1,666.63	-1,666.63		\$0.00	\$1,666.63	\$ -1,666.63	0.00%
Total 4900 Employee Benefits Fund		1,666.63	-1,666.63		\$0.00	\$1,666.63	\$ -1,666.63	0.00%
Total Revenue	\$1,323.18	\$15,341.41	\$ -14,018.23	8.62 %	\$1,323.18	\$15,341.41	\$ -14,018.23	8.62 %
GROSS PROFIT	\$1,323.18	\$15,341.41	\$ -14,018.23	8.62 %	\$1,323.18	\$15,341.41	\$ -14,018.23	8.62 %

Manitowish Waters Chamber of Commerce

Budget vs. Actuals: 2020-2021 - FY21 P&L

September 2021

	SEP 2021				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Expenditures								
5020 Advertising					\$0.00	\$0.00	\$0.00	0.00%
5023 Vilas County Visitor Guide		56.25	-56.25		\$0.00	\$56.25	\$ -56.25	0.00%
5024 Snowtracks Annual Banner		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
5025 Vilas/Oneida County Map		52.12	-52.12		\$0.00	\$52.12	\$ -52.12	0.00%
5026 Skiing Skeeters Program		14.62	-14.62		\$0.00	\$14.62	\$ -14.62	0.00%
5037 Website					\$0.00	\$0.00	\$0.00	0.00%
5038 Web Page Hosting		20.87	-20.87		\$0.00	\$20.87	\$ -20.87	0.00%
Total 5037 Website		20.87	-20.87		\$0.00	\$20.87	\$ -20.87	0.00%
5042 Gen Advertising					\$0.00	\$0.00	\$0.00	0.00%
5043 COOP		250.00	-250.00		\$0.00	\$250.00	\$ -250.00	0.00%
5044 Discretionary ads		1,250.00	-1,250.00		\$0.00	\$1,250.00	\$ -1,250.00	0.00%
5045 Vilas Cty Chamber		166.63	-166.63		\$0.00	\$166.63	\$ -166.63	0.00%
Total 5042 Gen Advertising		1,666.63	-1,666.63		\$0.00	\$1,666.63	\$ -1,666.63	0.00%
5046 Sport Shows		125.00	-125.00		\$0.00	\$125.00	\$ -125.00	0.00%
5047 Visitors Guide					\$0.00	\$0.00	\$0.00	0.00%
5048 VG Printing		1,833.37	-1,833.37		\$0.00	\$1,833.37	\$ -1,833.37	0.00%
Total 5047 Visitors Guide		1,833.37	-1,833.37		\$0.00	\$1,833.37	\$ -1,833.37	0.00%
Total 5020 Advertising		3,810.49	-3,810.49		\$0.00	\$3,810.49	\$ -3,810.49	0.00%
5120 Donations Expense	16,250.00		16,250.00		\$16,250.00	\$0.00	\$16,250.00	0.00%
5140 Insurance Expense					\$0.00	\$0.00	\$0.00	0.00%
5141 Liquor Liability		29.13	-29.13		\$0.00	\$29.13	\$ -29.13	0.00%
5142 Unemployment Insurance	99.36		99.36		\$99.36	\$0.00	\$99.36	0.00%
5143 D&O Insurance	1,706.00	108.37	1,597.63	1,574.24 %	\$1,706.00	\$108.37	\$1,597.63	1,574.24 %
5145 Liability Insurance	522.00	116.63	405.37	447.57 %	\$522.00	\$116.63	\$405.37	447.57 %
5146 Workman's Comp		33.37	-33.37		\$0.00	\$33.37	\$ -33.37	0.00%
Health Insurance		625.00	-625.00		\$0.00	\$625.00	\$ -625.00	0.00%
Health Insurance HSA	851.36	250.00	601.36	340.54 %	\$851.36	\$250.00	\$601.36	340.54 %
Total 5140 Insurance Expense	3,178.72	1,162.50	2,016.22	273.44 %	\$3,178.72	\$1,162.50	\$2,016.22	273.44 %
5160 Licenses		4.13	-4.13		\$0.00	\$4.13	\$ -4.13	0.00%
5180 Membership Expenses					\$0.00	\$0.00	\$0.00	0.00%
5181 Membership Decals		14.62	-14.62		\$0.00	\$14.62	\$ -14.62	0.00%
Total 5180 Membership Expenses		14.62	-14.62		\$0.00	\$14.62	\$ -14.62	0.00%
5200 Events Expense					\$0.00	\$0.00	\$0.00	0.00%
5210 Bad Dash					\$0.00	\$0.00	\$0.00	0.00%
5211 NLDC Rental		250.00	-250.00		\$0.00	\$250.00	\$ -250.00	0.00%
5212 Nonprofit Donation - Fire Dept		16.63	-16.63		\$0.00	\$16.63	\$ -16.63	0.00%
5215 Bad Dash Website Design		4.13	-4.13		\$0.00	\$4.13	\$ -4.13	0.00%
5216 Bad Dash Office Supplies		4.13	-4.13		\$0.00	\$4.13	\$ -4.13	0.00%
5219 Raffle Purchases & Supplies		2.12	-2.12		\$0.00	\$2.12	\$ -2.12	0.00%
5220 Bad Dash Insurance		16.63	-16.63		\$0.00	\$16.63	\$ -16.63	0.00%
5221 Bad Dash Runner & Volunteer T's		62.50	-62.50		\$0.00	\$62.50	\$ -62.50	0.00%
5222 Bad Dash Awards		10.38	-10.38		\$0.00	\$10.38	\$ -10.38	0.00%
5225 bad Dash Transportation		8.37	-8.37		\$0.00	\$8.37	\$ -8.37	0.00%
5226 Bad-Dash Beverages		25.00	-25.00		\$0.00	\$25.00	\$ -25.00	0.00%
5229 Bad Dash Music		29.13	-29.13		\$0.00	\$29.13	\$ -29.13	0.00%
5230 Bad Dash Obstacles		83.37	-83.37		\$0.00	\$83.37	\$ -83.37	0.00%
5231 Bad Dash Marketing		250.00	-250.00		\$0.00	\$250.00	\$ -250.00	0.00%
Total 5210 Bad Dash		762.39	-762.39		\$0.00	\$762.39	\$ -762.39	0.00%
5240 Boat Show Expenses		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
5244 Music		62.50	-62.50		\$0.00	\$62.50	\$ -62.50	0.00%
5245 Awards		8.37	-8.37		\$0.00	\$8.37	\$ -8.37	0.00%

Manitowish Waters Chamber of Commerce

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September 2021

	SEP 2021				TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
5246 Advertising Expense		45.87	-45.87		\$0.00	\$45.87	\$ -45.87	0.00%
Total 5240 Boat Show Expenses		158.37	-158.37		\$0.00	\$158.37	\$ -158.37	0.00%
5250 Christmas Tree Lighting		16.63	-16.63		\$0.00	\$16.63	\$ -16.63	0.00%
5270 Cran A Rama Expense					\$0.00	\$0.00	\$0.00	0.00%
5272 Liquor License Cran A Rama	10.00		10.00		\$10.00	\$0.00	\$10.00	0.00%
5274 Cran A Rama - Taste of Harvest	27.24		27.24		\$27.24	\$0.00	\$27.24	0.00%
5275 Cran A Rama Cooking Prizes	256.51		256.51		\$256.51	\$0.00	\$256.51	0.00%
5276 Cran A Rama Cook Contest Supply	126.42		126.42		\$126.42	\$0.00	\$126.42	0.00%
5277 Cran A Rama Cookbooks	255.11		255.11		\$255.11	\$0.00	\$255.11	0.00%
Total 5270 Cran A Rama Expense	675.28		675.28		\$675.28	\$0.00	\$675.28	0.00%
5280 Fourth of July					\$0.00	\$0.00	\$0.00	0.00%
5281 4th of July advertising		10.38	-10.38		\$0.00	\$10.38	\$ -10.38	0.00%
5282 July 4th Tents		58.37	-58.37		\$0.00	\$58.37	\$ -58.37	0.00%
5283 July 4th Music		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
5284 July 4th Flyover		54.13	-54.13		\$0.00	\$54.13	\$ -54.13	0.00%
5285 July 4th Parade Award Plaques		16.63	-16.63		\$0.00	\$16.63	\$ -16.63	0.00%
5286 July 4th thank you gifts		8.37	-8.37		\$0.00	\$8.37	\$ -8.37	0.00%
Total 5280 Fourth of July		189.51	-189.51		\$0.00	\$189.51	\$ -189.51	0.00%
5310 Marvel in MW Expense					\$0.00	\$0.00	\$0.00	0.00%
5312 Marvel in MW Advertising		33.37	-33.37		\$0.00	\$33.37	\$ -33.37	0.00%
5313 Horse Drawn Sleigh		50.00	-50.00		\$0.00	\$50.00	\$ -50.00	0.00%
Total 5310 Marvel in MW Expense		83.37	-83.37		\$0.00	\$83.37	\$ -83.37	0.00%
5330 Taste of MW & Sidewalk Sale					\$0.00	\$0.00	\$0.00	0.00%
5331 Spend the Day/Taste advertising		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
5332 Taste of MW Music		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
5333 Liquor License Taste of MW		0.87	-0.87		\$0.00	\$0.87	\$ -0.87	0.00%
5334 Taste of MW Soda/Beer		20.87	-20.87		\$0.00	\$20.87	\$ -20.87	0.00%
5335 Taste of MW Restaurant 80% Payo		187.50	-187.50		\$0.00	\$187.50	\$ -187.50	0.00%
Total 5330 Taste of MW & Sidewalk Sale		292.50	-292.50		\$0.00	\$292.50	\$ -292.50	0.00%
Total 5200 Events Expense	675.28	1,502.77	-827.49	44.94 %	\$675.28	\$1,502.77	\$ -827.49	44.94 %
5420 Office Expense	616.56		616.56		\$616.56	\$0.00	\$616.56	0.00%
5421 Computer					\$0.00	\$0.00	\$0.00	0.00%
5422 Computer Software	215.00	83.37	131.63	257.89 %	\$215.00	\$83.37	\$131.63	257.89 %
Total 5421 Computer	215.00	83.37	131.63	257.89 %	\$215.00	\$83.37	\$131.63	257.89 %
5424 Office Supplies		83.37	-83.37		\$0.00	\$83.37	\$ -83.37	0.00%
5427 Telephone/Internet	183.32	183.37	-0.05	99.97 %	\$183.32	\$183.37	\$ -0.05	99.97 %
5429 Equipment Maintenance					\$0.00	\$0.00	\$0.00	0.00%
5430 Copier Maintenance/Lease	58.83	50.00	8.83	117.66 %	\$58.83	\$50.00	\$8.83	117.66 %
5431 Color Copies		12.50	-12.50		\$0.00	\$12.50	\$ -12.50	0.00%
Total 5430 Copier Maintenance/Lease	58.83	62.50	-3.67	94.13 %	\$58.83	\$62.50	\$ -3.67	94.13 %
Total 5429 Equipment Maintenance	58.83	62.50	-3.67	94.13 %	\$58.83	\$62.50	\$ -3.67	94.13 %
Total 5420 Office Expense	1,073.71	412.61	661.10	260.22 %	\$1,073.71	\$412.61	\$661.10	260.22 %
5440 Other Org Membership					\$0.00	\$0.00	\$0.00	0.00%
5450 Dues and Subscriptions		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
Total 5440 Other Org Membership		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
5460 Postage and Delivery					\$0.00	\$0.00	\$0.00	0.00%
5034 Taxpayer Mailer		66.63	-66.63		\$0.00	\$66.63	\$ -66.63	0.00%
5461 Postage		250.00	-250.00		\$0.00	\$250.00	\$ -250.00	0.00%
5463 PO BOX Rental		4.13	-4.13		\$0.00	\$4.13	\$ -4.13	0.00%

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September 2021

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total 5460 Postage and Delivery		320.76	-320.76		\$0.00	\$320.76	\$ -320.76	0.00%
5470 Professional Fees					\$0.00	\$0.00	\$0.00	0.00%
5471 Accounting		100.00	-100.00		\$0.00	\$100.00	\$ -100.00	0.00%
Total 5470 Professional Fees		100.00	-100.00		\$0.00	\$100.00	\$ -100.00	0.00%
5540 T-Shirts & Sweatshirts	580.00		580.00		\$580.00	\$0.00	\$580.00	0.00%
5550 Travel & Ent					\$0.00	\$0.00	\$0.00	0.00%
5551 Mileage Reimbursement		166.63	-166.63		\$0.00	\$166.63	\$ -166.63	0.00%
5552 Education		41.63	-41.63		\$0.00	\$41.63	\$ -41.63	0.00%
5553 Hotel		83.37	-83.37		\$0.00	\$83.37	\$ -83.37	0.00%
5555 Meals		33.37	-33.37		\$0.00	\$33.37	\$ -33.37	0.00%
Total 5550 Travel & Ent		325.00	-325.00		\$0.00	\$325.00	\$ -325.00	0.00%
6000 Payroll Expenses					\$0.00	\$0.00	\$0.00	0.00%
6010 Chamber Intern		375.00	-375.00		\$0.00	\$375.00	\$ -375.00	0.00%
6011 Director Salary		3,750.00	-3,750.00		\$0.00	\$3,750.00	\$ -3,750.00	0.00%
6012 Hourly Wage		2,123.37	-2,123.37		\$0.00	\$2,123.37	\$ -2,123.37	0.00%
6030 Retirement Plan - SIMPLE IRA		183.37	-183.37		\$0.00	\$183.37	\$ -183.37	0.00%
6110 Social Security & Medicare Tax		500.00	-500.00		\$0.00	\$500.00	\$ -500.00	0.00%
6113 State & Fed UC 2000		208.37	-208.37		\$0.00	\$208.37	\$ -208.37	0.00%
Company Contributions					\$0.00	\$0.00	\$0.00	0.00%
Retirement	-167.51		-167.51		\$ -167.51	\$0.00	\$ -167.51	0.00%
Total Company Contributions	-167.51		-167.51		\$ -167.51	\$0.00	\$ -167.51	0.00%
Employee Bonus		416.63	-416.63		\$0.00	\$416.63	\$ -416.63	0.00%
Taxes	321.01		321.01		\$321.01	\$0.00	\$321.01	0.00%
Wages	2,795.89		2,795.89		\$2,795.89	\$0.00	\$2,795.89	0.00%
Total 6000 Payroll Expenses	2,949.39	7,556.74	-4,607.35	39.03 %	\$2,949.39	\$7,556.74	\$ -4,607.35	39.03 %
Contency Funds		90.38	-90.38		\$0.00	\$90.38	\$ -90.38	0.00%
Square Fees	13.21		13.21		\$13.21	\$0.00	\$13.21	0.00%
Total Expenditures	\$24,720.31	\$15,341.63	\$9,378.68	161.13 %	\$24,720.31	\$15,341.63	\$9,378.68	161.13 %
NET OPERATING REVENUE	\$ - 23,397.13	\$ -0.22	\$ -23,396.91	10,635,059.09 %	\$ - 23,397.13	\$ -0.22	\$ -23,396.91	10,635,059.09 %
Other Revenue								
6020 Interest Income	0.30		0.30		\$0.30	\$0.00	\$0.30	0.00%
Total Other Revenue	\$0.30	\$0.00	\$0.30	0.00%	\$0.30	\$0.00	\$0.30	0.00%
Other Expenditures								
5090 Depreciation Expense	1,362.84		1,362.84		\$1,362.84	\$0.00	\$1,362.84	0.00%
Total Other Expenditures	\$1,362.84	\$0.00	\$1,362.84	0.00%	\$1,362.84	\$0.00	\$1,362.84	0.00%
NET OTHER REVENUE	\$ -1,362.54	\$0.00	\$ -1,362.54	0.00%	\$ -1,362.54	\$0.00	\$ -1,362.54	0.00%
NET REVENUE	\$ - 24,759.67	\$ -0.22	\$ -24,759.45	11,254,395.45 %	\$ - 24,759.67	\$ -0.22	\$ -24,759.45	11,254,395.45 %