

# Manitowish Waters Chamber of Commerce

Budget vs. Actuals: 2020-2021 - FY21 P&L

October 2020 - March 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
4050 Donations	22,024.00		22,024.00	
4100 Events	60.00	9,650.10	-9,590.10	0.62 %
4200 Member Advertising	19,366.88	16,200.00	3,166.88	119.55 %
4300 Membership Dues	26,398.97	19,650.00	6,748.97	134.35 %
4400 Membership Income	8,477.98		8,477.98	
4510 Room Tax	60,914.84	32,500.02	28,414.82	187.43 %
4700 Chamber Office Sales	1,405.65	4,050.00	-2,644.35	34.71 %
4900 Employee Benefits Fund		10,000.02	-10,000.02	
Sales	135.67		135.67	
Sales of Product Income	215.47		215.47	
<b>Total Revenue</b>	<b>\$138,999.46</b>	<b>\$92,050.14</b>	<b>\$46,949.32</b>	<b>151.00 %</b>
<b>GROSS PROFIT</b>	<b>\$138,999.46</b>	<b>\$92,050.14</b>	<b>\$46,949.32</b>	<b>151.00 %</b>
<b>Expenditures</b>				
5020 Advertising	27,844.04	22,862.46	4,981.58	121.79 %
5070 Bank Service Charge	57.50		57.50	
5080 Casual Labor	42.00		42.00	
5140 Insurance Expense	5,284.56	6,975.00	-1,690.44	75.76 %
5160 Licenses	10.00	25.02	-15.02	39.97 %
5170 Member Meetings & Gatherings	1,020.00		1,020.00	
5180 Membership Expenses		87.48	-87.48	
5190 Miscellaneous	290.87		290.87	
5200 Events Expense		9,017.58	-9,017.58	
5420 Office Expense	2,507.24	2,474.94	32.30	101.31 %
5440 Other Org Membership	320.00	250.02	69.98	127.99 %
5460 Postage and Delivery	1,570.02	1,925.04	-355.02	81.56 %
5470 Professional Fees	9,237.12	600.00	8,637.12	1,539.52 %
5540 T-Shirts & Sweatshirts	6,024.96		6,024.96	
5550 Travel & Ent	60.00	1,950.00	-1,890.00	3.08 %
6000 Payroll Expenses	45,834.50	45,339.96	494.54	101.09 %
Contency Funds		542.52	-542.52	
Reimbursements	185.58		185.58	
Square Fees	353.06		353.06	
<b>Total Expenditures</b>	<b>\$100,641.45</b>	<b>\$92,050.02</b>	<b>\$8,591.43</b>	<b>109.33 %</b>
<b>NET OPERATING REVENUE</b>	<b>\$38,358.01</b>	<b>\$0.12</b>	<b>\$38,357.89</b>	<b>31,965,008.33 %</b>
<b>Other Revenue</b>				
6020 Interest Income	1.79		1.79	
6060 Other Income	25.00		25.00	
<b>Total Other Revenue</b>	<b>\$26.79</b>	<b>\$0.00</b>	<b>\$26.79</b>	<b>0.00%</b>
<b>Other Expenditures</b>				
Reconciliation Discrepancies-1	0.76		0.76	
<b>Total Other Expenditures</b>	<b>\$0.76</b>	<b>\$0.00</b>	<b>\$0.76</b>	<b>0.00%</b>

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	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
NET OTHER REVENUE	<b>\$26.03</b>	<b>\$0.00</b>	<b>\$26.03</b>	<b>0.00%</b>
NET REVENUE	<b>\$38,384.04</b>	<b>\$0.12</b>	<b>\$38,383.92</b>	<b>31,986,700.00 %</b>