

Manitowish Waters Chamber of Commerce

Budget vs. Actuals: 2020-2021 - FY21 P&L

October 2020 - April 2021

| | TOTAL | | | |
|-----------------------------------|---------------------|---------------------|--------------------|------------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Revenue | | | | |
| 4050 Donations | 22,396.00 | | 22,396.00 | |
| 4100 Events | 270.00 | 11,258.45 | -10,988.45 | 2.40 % |
| 4200 Member Advertising | 23,880.88 | 18,900.00 | 4,980.88 | 126.35 % |
| 4300 Membership Dues | 26,557.29 | 22,925.00 | 3,632.29 | 115.84 % |
| 4400 Membership Income | 8,227.98 | | 8,227.98 | |
| 4510 Room Tax | 60,914.84 | 37,916.69 | 22,998.15 | 160.65 % |
| 4700 Chamber Office Sales | 2,083.65 | 4,725.00 | -2,641.35 | 44.10 % |
| 4900 Employee Benefits Fund | | 11,666.69 | -11,666.69 | |
| Sales | 284.67 | | 284.67 | |
| Sales of Product Income | 215.47 | | 215.47 | |
| Total Revenue | \$144,830.78 | \$107,391.83 | \$37,438.95 | 134.86 % |
| GROSS PROFIT | \$144,830.78 | \$107,391.83 | \$37,438.95 | 134.86 % |
| Expenditures | | | | |
| 5020 Advertising | 29,352.25 | 26,672.87 | 2,679.38 | 110.05 % |
| 5070 Bank Service Charge | 57.50 | | 57.50 | |
| 5080 Casual Labor | 42.00 | | 42.00 | |
| 5140 Insurance Expense | 5,284.56 | 8,137.50 | -2,852.94 | 64.94 % |
| 5160 Licenses | 10.00 | 29.19 | -19.19 | 34.26 % |
| 5170 Member Meetings & Gatherings | 1,020.00 | | 1,020.00 | |
| 5180 Membership Expenses | | 102.06 | -102.06 | |
| 5190 Miscellaneous | 290.87 | | 290.87 | |
| 5200 Events Expense | 87.00 | 10,520.51 | -10,433.51 | 0.83 % |
| 5420 Office Expense | 3,040.85 | 2,887.43 | 153.42 | 105.31 % |
| 5440 Other Org Membership | 320.00 | 291.69 | 28.31 | 109.71 % |
| 5460 Postage and Delivery | 1,578.57 | 2,245.88 | -667.31 | 70.29 % |
| 5470 Professional Fees | 9,502.62 | 700.00 | 8,802.62 | 1,357.52 % |
| 5540 T-Shirts & Sweatshirts | 6,024.96 | | 6,024.96 | |
| 5550 Travel & Ent | 60.00 | 2,275.00 | -2,215.00 | 2.64 % |
| 6000 Payroll Expenses | 53,249.80 | 52,896.62 | 353.18 | 100.67 % |
| Contency Funds | | 632.94 | -632.94 | |
| Reimbursements | 185.58 | | 185.58 | |
| Square Fees | 353.06 | | 353.06 | |
| Uncategorized Expense | 90.50 | | 90.50 | |
| Total Expenditures | \$110,550.12 | \$107,391.69 | \$3,158.43 | 102.94 % |
| NET OPERATING REVENUE | \$34,280.66 | \$0.14 | \$34,280.52 | 24,486,185.71 % |
| Other Revenue | | | | |
| 6020 Interest Income | 3.95 | | 3.95 | |
| 6060 Other Income | 25.00 | | 25.00 | |
| Total Other Revenue | \$28.95 | \$0.00 | \$28.95 | 0.00% |
| Other Expenditures | | | | |
| Reconciliation Discrepancies-1 | 0.76 | | 0.76 | |

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October 2020 - April 2021

| | TOTAL | | | |
|---------------------------------|--------------------|---------------|--------------------|------------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Total Other Expenditures | \$0.76 | \$0.00 | \$0.76 | 0.00% |
| NET OTHER REVENUE | \$28.19 | \$0.00 | \$28.19 | 0.00% |
| NET REVENUE | \$34,308.85 | \$0.14 | \$34,308.71 | 24,506,321.43 % |